

# The Lely Link



## From Lely Center Woodstock

### Droogers Open House



What a perfect day for an open house. Despite the rain hundreds of guests came out to the Droogers to see the beautifully designed barn with three A 4's in action. Many visitors made comments about how clean the cows were. That would be thanks to the addition of a second Discovery, scraping the manure away. The Juno kept the feed pushed up and while the cows were satisfied, all guests enjoyed a delicious meal provided by Chrissy's Catering. The Droogers were happy to welcome all to their farm.



*Judy, Ryan, Kathy,  
Allison, Tom, and Dave.  
Some of our Lely staff.*

*Jane and Bill, Elissa and  
Scott, Darryl and Sara  
Droogers.*

### TEX2 (Tag Exchange Program)

We would like to clarify the details about this Tag Exchange Program. As of December 31st, 2018, world wide the IR (Infrared) tags will no longer be available from Lely. Due to this limitation, Lely is offering HR-LDn (Heat and Rumination Long Distance) tags at a special price of \$90.00 per complete, collar, weight, and number slides to existing customers. The reader and the receiver are free of charge. One condition of this exchange is the old tags be returned to our dealership. This offer is available until December 31, 2019. With only 2 months left before the IR tags will be unavailable worldwide, we don't want you to miss this opportunity, please contact one of our sales team.

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### Staff Profile: Supply Chain Specialist



Keaton Rutherford stays on top of all deliveries in and out of the Lely Center Woodstock warehouse. He is often the one you will be greeted by at the service desk. Being detail oriented and organized, he keeps everything in order. Keaton has been with LCW for 2 1/2 years.

### A4 Robot Maintenance Update

Lely routinely updates our maintenance checklists to improve robot performance and reliability. The latest recommendation will be to start changing the shutoff sleeve cartridge with every "A" maintenance (every other visit). This will help ensure the sleeves are changed on time and keep the robot running with minimal downtime due to blown shutoff sleeves. We still suggest keeping one or more shut off sleeves on farm in case one fails.

### Juno 150 Charger

For our Juno 150 customers, there is an update coming for the charging stations. We will be adding a couple of brass lugs to the charging strips to make sure the charger is making proper contact with the strips on the Juno. This is a free service to all of our Juno 150 customers from Lely and we are hoping to get most of these updates done before the end of this year. If you have any questions, don't hesitate to give Pete a call at 519-602-6737

### Staff Changes

Wally Matheson will be stepping back into a familiar role as FMS as Allison Witzel has moved over to Grand River Robotics. A new Project Manager will be joining the LCW team in a couple of weeks, stay tuned on social media for the announcement.

### Two A4 start-ups

We welcome two families that have started farming with Lely products in the month of October. They will share their stories at a later date. Wishing them continued success as they milk the Lely way!

Way to dairy™

